



2010
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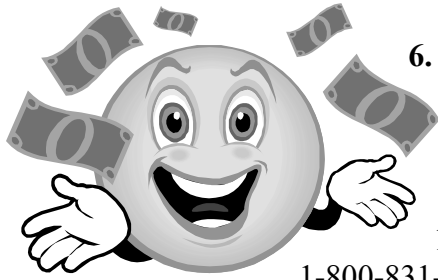
Merry Christmas and Happy New Year!!! Where did the year go? I hope all of you have had a great year and now is time to start planning for the New Year. Here are a few things that you need to be doing between now and January 1, 2011.



1. Recruit new LICA members. New members will receive free convention registration at the 2011 Iowa LICA Annual Meeting and Convention. This is a value of \$230.00.
2. Invite a potential contractor or associate member to the 52nd Iowa LICA Annual Meeting and Convention on **Sunday, January 10, 2011**. Iowa LICA display booths will open at 4 P.M – 6 P.M... Associate hospitality suites will be open at 6 P.M. till 11 P.M. Iowa LICA will also have other entertainment in the Court Yard.
3. Pay your Iowa LICA dues. Thanks to everyone who have already paid their dues.
4. Attend local District Meetings in December.
 - Northwest LICA District Meeting will be held at the Northwest Iowa Community College in Sheldon, Iowa. Meeting will start at 4 P.M. on Saturday, December 4, 2010. Members will meet in the cafeteria.*
 - Southwest LICA District Meeting will be held at Ziegler Cat in Atlantic, Iowa. Meeting will begin with a tour of the new facility at 2:30 P.M. on December 5, 2010. The new location is at 951 Park Drive.*
 - Northeast LICA District Meeting will be held at Kolby's in New Hampton on Saturday, December 11, 2010. The meal will be sponsored by Mid-Tech Servies*
 - Southeast LICA District Meeting will be held on Sunday, December 12, 2010. The meeting will be held at the Wildwood Smokehouse & Saloon in Iowa City. Altorfer, Inc. will be the sponsor.*

If you have any questions about location or time on any of the above meetings, give me a call at 319—240-2420.

5. Register for the 52nd Iowa LICA Annual Meeting and Convention to be held on January 9, 10, and 11, 2011.



6. Check with your insurance agent about purchasing the LICA endorsed insurance plan with Continental Western Insurance Group. By the time you receive this newsletter, those of you who participate in the Iowa LICA endorsed insurance program should have received your 2009 dividend that was almost 10%. You could also contact Prins Insurance at 1-800-831-8545 and ask to talk with Bruce Mosier.

Membership Drive 2010

The contest will run through December 31, 2010. Here is what you can win! If you sign up:

- 7 or more new members, you and your spouse will receive free convention registration and **\$500 cash**.
- 5 or 6 new members, you and your spouse will receive free convention registration and **\$100 cash**.
- 3 or 4 new members, you will receive free convention registration.
- 2 new members, you will receive \$25 cash.
- The district with the biggest percentage of gain in membership (based on August 1, 2010) will receive a traveling trophy.

The district with the smallest percentage of gain in membership will receive a traveling **UGLY** trophy. These will also be exhibited at the convention and carried to the district meetings by the state president as a reminder of “**who can do it**” and “**who is a couch potato**.”

Associate and Contractor Members will share in the prizes. Sign up a new member today. New contractor membership cost is only \$225.00 and a new Associate membership is \$150.00. If you need a membership application, give me a call at 877-334-9884 or go on line at www.ialica.com.

2011 Annual Meeting and Convention

Members of Iowa LICA Education Committee have a great variety of educational topics to choose from. The following is a small sample of educational topics available.

Norman Friedrich of NRCS will give a presentation on LIDAR.

LiDAR elevation data has been collected for the entire state of Iowa. The NRCS has been using LiDAR in various stages of planning and design. Information about what LiDAR is, accuracy, how it can be used, and limitations will be presented.

Chris Boswell, Training Officer for Iowa DOT, will give presentation on DOT-CSA 2010. Officer Boswell will go over what CSA is and how it can affect you, your employees and your business.

Don North, Director of Product Development from MFA Oil Company, will discuss diesel fuel- Clean Fuel Technology. Fuel Quality in today engines, brings together engine manufacturers, technology of fuel suppliers & government agencies facilitating and improving their understanding of fuel quality issues.

Joe Griffin, Storm Water Coordinator from Iowa DNR, will make a presentation on Storm Water Regulations. He will tell you how to obtain and comply with storm water construction permits and general regulations.

Daniel Olson, RS, Environmental Specialist Senior from Iowa DNR, will talk about Septic Regulations. This presentation will update participants on regulatory issues related to septic systems. The time of transfer inspection program will be highlighted with statistics, problems and solutions for the first year and a half of the program. Septic pumper inspections and NPDES rules will also be discussed.

David Bogaczyk, Program Director from ISU, will tell you how to tap a \$700 billion market and the largest buyer in the world-the federal government. This session will provide an overview of government contracting, small business opportunities, and how to get started and the resources that are available.

Excavation & Trenching – Competent Person Training

Iowa LICA will be offering a competent person certification program on Monday, January 10, 2011 at the Airport Holiday Inn. This will be a four hour course. The class will run from 9 AM – Noon and finish from 2 PM - 2:50 PM. In order to attend this class, you must be registered for the convention. The class will be given by Linda Moyna, Iowa LICA Safety Director.

If your company is involved in any earth moving activity, it is imperative that you have a competent person on site. In this course, you will learn the responsibilities of the competent person. Certificates will be issued.

A \$25 fee must be included with your convention registration for each person registered for the training course. *Space for this class is limited.*



This is just a small sample of over 20 different topics that will be available at the convention. Get signed up now to find out more about the business you are in.

14th Annual Iowa LICA Auction



Merv Hilpiper called me a few days ago and offered his services at the Iowa LICA Auction again this year. Merv and his crew have done a great job for Iowa LICA over the past several years. With the help of **Hilpiper Auction Company** and all the great LICA members for their donations and purchases, we have been able to offer many more benefits to Iowa LICA members. The Iowa LICA Auction will be held on Monday, January 10, 2011. Money raised from the auction has been invested in the 80 acre LICA farm east of Melbourne, Iowa. For the past two years, we have used the money to pay for fuel, build parking lots, maintenance, and the LICA Exhibit Hall. The money has also been used for LICA safety programs and the web site. We are now in the planning stages for building the LICA Pond at the farm site. Money will be saved from the auction to pay for this construction. Please help out the auction by donating merchandise and bidding on items. We hope to have another great auction this year so we can put on another great field day and expo at the farm next July.

Something new this year!!!

Any contractor can come to the convention on Sunday, January 9, 2011, for **FREE**. Iowa LICA is encouraging Associate and Contractor members to invite prospective LICA members to the convention. As always, the booths will be open from 4PM to 6PM on Sunday. The Associate Hospitality Suites will open at 6 PM. We are also planning on entertainment in the Court Yard that evening. Prospective members will be asked to register and will be given a name tag. The name tag will only be good for Sunday. Let prospective members know that if they join Iowa LICA, they will receive free registration to the convention. If you have any questions about this, please give me a call at 319-240-2420 (cell).

We have several awards to give out this year. All awards will be given out at the Awards Banquet on January 11, 2011.

Iowa LICA Contractor of the Year Award

This award was given many years ago, and it is about to start up again. Nominate someone today.

Iowa LICA Soil Conservation Award

(One winner per district)

This award is given to one of your customers who you feel is doing conservation development to improve soil and water quality.

Iowa LICA Soil Technician Award

This award is given to a soil conservationist who you think is doing an outstanding job working with landowners and contractors in preserving our soils and improving our water quality.

The nomination forms need to be filled out before December 31, 2010. If you need more information about any of these awards, please give me a call at 319-240-2420 or email me at ialica@indytel.com. Please call if you need an application form for any of these awards.

Our condolences go out to the family of Archie Towers of Southwest District. Archie, retired several years ago but was a great supporter of Iowa LICA for many years.

Our condolences go out the family of Kem Joseph Rasch. Kem was the son of Ken and Jane Rasch, Honorary Members of Iowa LICA. Kem passed away suddenly on October 29, 2010.

